



Business Qualifications

Business Qualifications

Prospective suppliers must meet certain qualifications to do business with Grange.

- Financial Stability – must have a good credit rating and provide a stable financial report
- Established Business – must be in business for one year
- Insurance Requirements – (see next slide)
- US Federal Taxpayer ID – must provide this number to Grange
- Quality Standards – must provide high quality products and professional services competitive within the industry
- Competitive Pricing/Most Favored Customer – must offer prices that are competitive within the industry
- Background Checks on Employees – must perform background check and drug screens on employees before doing business with Grange
- Compliance with Grange's Travel Policy – must comply with Grange's travel policy for reimbursement
- Email – must be able to correspond via email
- Legal Counsel – must provide Grange with quick access to legal counsel
- Legal Title – must have legal, marketable title to all products and services offered

Insurance Requirements

- The supplier, its employees, agents, third-parties or other affiliated individuals shall at their expense maintain in full force and effect throughout the term of the Agreement insurance coverage with a carrier that includes:
 - Workers' Compensation – Statutory Compliance
 - Employer's Liability: \$500,000.00 per occurrence, or the minimum required by law
 - Comprehensive General Liability (Bodily Injury and Property Damage): \$1,000,000
 - Comprehensive Auto Liability (Bodily Injury and Property Damage)(Owned and Non-Owned): \$1,000,000
 - Professional Errors & Omissions: \$1,000,000
 - Rated at least A by A.M. Best
 - Authorized to do business in the states where services are performed

Frequently Asked Questions

- What do I do after I register?
 - There is no further action required. Your information will remain in our system and you will be contacted by a member of the procurement team if an opportunity arises.
- Does registration guarantee a supplier's ability to conduct business with Grange?
 - No, registration only guarantees that a company will be considered.
- Is registration required to do business with Grange?
 - Yes, only companies that are registered will be qualified to do business with Grange.
- Who may I contact for registration assistance or additional questions?
 - Please contact us at supplierregistration@grangeinsurance.com

Disclaimer

- Grange's support of a registered supplier is intended only as a basic guideline and does not constitute a request for proposal, a request for qualifications, or other form of solicitation or offer.
- A registered supplier is not guaranteed Grange's business.
- Grange reserves the right to update or modify its procurement process without notice or liability.